

Collection and Recovery Solutions 2024 May 8th - 10th, 2024 Four Seasons Hotel, Las Vegas, Nevada

Collection and Recovery Solutions is entirely creditor-focused, with presentations by leading creditors.

Roundtable sessions for in-depth peer networking and best practices discussions are just part of the agenda.

Invitation-only event for senior level collection and recovery professionals. Space will be limited.

Peer Group Tie In Meetings:

Recovery Management Network Credit Union Peer Group Auto Finance Peer Group

Limited sponsorships and exhibits available. Contact our team at <u>crs@collectionrecoverysolutions.com</u>



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Collection and Recovery Solutions 2024

Vendor attendance through exhibiting and sponsorships will be limited, please read the following carefully.

Our 2024 Collection and Recovery Solutions event layout and sponsorships will be similar to past CRS events. Space is limited, reservation will be required to attend. As always, we will not be able to accommodate all prospective exhibitors and sponsors, due to space limitations. We do appreciate your support, but need to be responsive to the requests of our Creditor attendees as well, and the format of a smaller, invitation-only event.

Our credit grantor clients have continued to respond positively to the smaller venue at the Four Seasons, and requested we keep the limited vendor format. We are diligently working to bring in new creditors, and therefore, are expanding the number of vendors and some of the prior rules.

Here's what we are planning at this time, similar to prior years:

- 1. Wednesday Afternoon Poolside Networking Event.
- 2. Wednesday evening Opening Reception.
- 3. Thursday morning General Sessions, Thursday luncheon, afternoon Auto Finance breakout session, Cocktail Reception, and dinner on your own.
- 4. Thursday evening cocktail reception with Key Box Giveaways.
- 4. Friday we continue the Champagne and Bloody Mary Full Breakfast, and the popular Creditor Roundtables.
- 5. Friday at noon will be the conference conclusion and Laptop Giveaway, then Bento Boxes for those who can stay and network through lunch or "to-go" boxes for those of you racing to the airport.

Some of the popular, special ingredients from our Collection and Recovery Solutions conferences will be repeated:

- 1. Specialty Coffees will continue to be available during the event.
- 2. All meal functions, with the exception of the Thursday luncheon, will be held in the exhibit/foyer area.
- 3. The Exhibit areas will be available during the hours the event is open. Doors are not locked during sessions.
- 4. A Laptop drawing will be held Friday at 11:40 am for Creditors. Vendors/Exhibitors/Sponsors not eligible for laptop drawings, **but are encouraged to attend**.
- 5. We will most likely sell out, and we will continue to reserve the right to refuse admittance for any reason.
- 6. We will continue to offer a spouse package option, not meant for spouses within the collection industry.

To be considered, First Time Sponsors must submit the 'First Time Exhibitor/Sponsor' Reference Form with three Creditor References.

Exhibitors or Sponsors are encouraged to submit names (crs@collectionrecoverysolutions.com) of potentially qualified Senior Level Credit Grantors who they would like to be considered for an invitation to attend.

IMPORTANT NOTES

Please note: For Creditors who "opt out", contact info will not be on the attendee list per their request.

IMPORTANT DATES

February 2nd

Last day to receive a 50% refund. No refunds will be issued after this date.

April 4th ------Cyber Café screensavers due. May 8th -----Exhibitor set up from 8:00 am - 11:30 am.

May 10th ------Exhibitor dismantle from 10:30 am - 3:00 pm.

Last day to be listed in any **printed** materials, on-site signs/meter boards, and in any video content.

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TERMS AND CONDITIONS

APPLICATION - Application for sponsorship or exhibit space must be made on the printed form provided by In The Park MDR LLC (ITP). The Exhibitor/Sponsor fully understands that the application form shall become a binding contract and is subject to the terms and regulations set forth by ITP. ITP reserves the right to reject an application which, in its judgment, is not appropriate for the event.

AGREEMENT TO CONDITIONS - Each Exhibitor/Sponsor company, for itself and its employees, agrees to abide by these conditions, it being understood and agreed that the sole control of the event area rests with ITP.

CONFLICTING MEETING OR SOCIAL EVENTS - The Exhibitor/Sponsor agrees not to extend invitations, call meetings, or otherwise encourage unreasonable absence of attendees or exhibitors from the event or the exhibit hall during the official hours of the event and exhibits.

EXHIBIT SPACE SET-UP - All displays must be set up one hour prior to the official opening of the event. Space not occupied or set up by the opening may be reassigned for other purposes. ITP management reserves the right to substitute comparable exhibit space for unforeseen circumstances.

DEFAULT OCCUPANCY - Any exhibitor failing to occupy the exhibit space contracted for is not relieved of their financial obligations to ITP.

ASSIGNMENT OF SPACE - Booth space will be assigned by ITP.

BOOTHS - No part of any exhibit shall obstruct the view of the adjacent booths or exceed eight feet in height, unless approved by ITP. Maintenance of the exhibit and space shall be the sole responsibility of the exhibitor.

PROTECTION OF THE EXHIBIT FACILITY - Nothing shall be posted on, tacked, nailed, screwed or otherwise attached to the columns, walls, floor or other parts of the exhibition area without permission from the hotel. Packing, unpacking and assembly of exhibits shall be done only in designated areas.

DISTRIBUTION OF PRINTED MATTER/SOLICITATION - Distribution of advertising material, samples, souvenirs, publications, or printed material of any sort, shall be restricted to the exhibitor's rented space and can only apply to the exhibitor's business. Special distribution of literature for a company or affiliation other than the name on the application or literature distributed anywhere else must be approved by ITP.

INSURANCE – Exhibitor/Sponsor shall carry his/her own insurance covering all risks (liability, fire, theft, damage, etc.). ITP management and the hotel assume no responsibility for the safety of properties of the Exhibitors/Sponsors.

LIABILITY POLICY - The Exhibitor/Sponsor indemnifies and agrees to hold harmless ITP, and/or the hotel, and all of their officers, directors, employees and agents from and against any actions, losses, costs, damages, claims and expenses (including attorney fees) arising from any damages to property or bodily injury to exhibitor, his agents, representatives or employees by reasons of the exhibitors occupancy or use of the exhibition space.

RESTRICTION ON SELLING - Any sale of any kind that involves the exchange of currency for goods received during the exhibition is strictly prohibited.

ATTENDEE MAILING LISTS – Use of the attendee mailing list is restricted to the Exhibitor/Sponsor only. The Exhibitor/Sponsor agrees that the attendee mailing list is a confidential document and not to be shared with any third party, affiliate company or subsidiary without the written approval of ITP.

NON-REGISTERED PERSONS – The Exhibitor/Sponsor agrees that non-registered employees, affiliates or third party agents will not participate in any meetings with event attendees, sponsors, exhibitors and speakers at any time during the scheduled event hours. Name badges are not transferable.

CANCELLATION POLICY – A 50% cancellation fee will be charged if you cancel on or before February 2, 2024. After February 2, 2024 no refunds will be made.

SUBSTITUTION POLICY - Any substitution of staff/attendees will incur a \$95 processing fee. Onsite changes will incur a \$150 processing fee.

PANDEMIC POLICY - The Parties acknowledge that they are entering into this agreement with knowledge of the existing global COVID-19 pandemic. Despite the existence of the pandemic, the Parties currently believe that they can perform their respective obligations under this contract. The Parties recognize that during performance of the contract, the pandemic and associated gov-ernmental actions might result in further work restrictions, office closures, restricted hours, shortages of equipment and materials, lockdowns and the like which could temporarily interfere with the Parties' ability to perform their obligations under this contract. If a Party experiences such a delay, it shall provide prompt written notice to the other Party of the fact of delay and of the circum-stances delaying performance, and shall continue to keep the other Party updated. The Parties agree to cooperate with each other and to employ reasonable mitigation measures.

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| Sponsorship Opportunities | | |
|---|--------------------|--|
| Exhibit Booth 8x10 Includes 2 attendees.As of November 8th we have no available booths, if you would like to be added to the waiting list please email mark@collectionrecoverysolutions.com. | \$5,995 each | |
| Cyber Cafe (Shared by 15 Sponsors) 15 computers in the cyber café. 11 REMAIN Each Laptop will have a sponsor provided screensaver. Attending creditors are eligible for the laptops drawing that will be held at the conclusion of the conference. Screensavers must be submitted by March 31, 2024 . Laptops will be given away at a drawing for creditor attendees, that are in attendance on Friday morning. Vendors, sponsors and exhibitors are not eligible to win. Winners must be present | \$4,100 each | |
| Gourmet Coffee Bar (Shared by 4 Sponsors) 1 LEFT! Complimentary Cappuccino, Latte and Espresso served on Thursday and Friday to all registered attendees. The sponsors' logos will be included on a sign at the coffee bar which is centrally located and provides maximum visibility. | \$4,100 each | |
| Wednesday Opening Reception (Exclusive) Includes 4 attendees. | SOLD | |
| Thursday Continental Breakfast (Shared by 2 Sponsors) | \$4,500 each | |
| Thursday AM Break (Exclusive) | SOLD | |
| Thursday PM Break (Exclusive) | \$4,500 | |
| Thursday Lunch (Shared by 3 Sponsors) | \$4,500 each | |
| Thursday Cocktail Reception & Key Boxes (Exclusive) Includes 3 attendees | SOLD | |
| Friday Champagne and Bloody Mary Full Breakfast (Shared by 3 Sponsors) 2 LEFT! | \$4,500 each | |
| Friday Box Lunch (Shared by 2 Sponsors) | \$4,500 each | |
| Lanyards (Exclusive) - Color logo with sponsor name | SOLD | |
| Welcome Gift (Exclusive) - Price varies by item | \$7,500 - \$10,000 | |
| Custom Room Key Card (Exclusive) Full color front and back graphics. Distributed at the hotel registration desk to all attendees staying at the Four Seasons. | SOLD | |
| Conference Bag (Exclusive) - Color sponsor logo | \$7,000 - \$10,000 | |
| Conference Padfolio and Pen (Exclusive) - Color sponsor logo | \$7,000 - \$10,000 | |
| Gold Level (Use Sponsorship Form and Gold Level Hosted Creditor Form) Includes 2 conference attendees - 1 an originating creditor and 1 a vendor. Creditors must be approved by In The Park MDR, LLC. in advance. Larger Debt Buyers may be considered, at the discretion of In The Park MDR LLC —please check with us on this. If you haven't identified a creditor whom you can sponsor, we have a limited number of "anonymous" creditor sponsorships. Basically, some creditors can't accept a sponsorship from an individual firm, but can accept an anonymous sponsorship. | \$3,950 | |
| Wi-Fi (Exclusive) Includes one attendee. Wi-Fi password can be chosen to reflect sponsor. | \$6500 | |
| All Sponsorships receive the following benefits: • (1) Conference Attendee (Unless otherwise noted) • Attendee list – name, company, and email (Does not include Opt Outs) • Additional Conference Attendees at \$1,895 each (Based on availability) • Company logo or name on CRS website Sponsor page with link to company website • Company logo or name utilized in print and web advertising until event • Company logo or name printed in the CRS Digital Agenda • Company logo or name printed on signage at event. Exact location and size TBD • Use of CRS "Official Sponsor" logo For more information contact Mark Naiman at crs@collectionrecoverysolutions.com, or call. (619) 252-79 | 98 | |

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FIRST TIME EXHIBITOR/SPONSOR REFERENCE FORM

This is an invitation only event, submission does not guarantee acceptance of your sponsorship. First time Exhibitors/Sponsors must submit this completed form with three Creditor references.

| Titlo: | |
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SPONSORSHIP FORM

SPONSORSHIP TYPE: _

Sponsorship: Includes 1 full conference registration. Name badges are not transferable. Registration will not be processed until a complete application and payment have been received.

Additional attendees may be added to a Sponsorship at \$1,895 each. Please use the Additional Attendee registration form. The contact is the person you are designating to receive all correspondence from In The Park MDR, LLC regarding your conference sponsorship.

| Contact: Mr./Ms. | | |
|---|--|--|
| Company: | | |
| Title: | | |
| Street Address: | Suite: | |
| City/State/Postal Code: | Telephone: | |
| Email: | | |
| Website: | | |
| Company Type: | | |
| Your business product or service (e.g. agency, attorney, buyer, software pro | vider, consultant etc.) | |
| IMPORTANT SPONSORSHIP INFORMATION | | |
| Company Name to use on Print and Web: | | |
| Contact Name for Website: | | |
| Web Link: | | |
| Name: Mr./Ms. : | Suite: | |
| Cancellation Policy: A 50% cancellation fee will be charged if you cancel on a After February 2, 2024 no refunds will be made. Any substitution of staff/attendees will incur a \$9 | or before February 2, 2024. 5 processing fee (\$150 onsite changes) | |
| □ I have read and accept In The Park MDR LLC's, Terms and Conditions. | Initial | |
| Payment Information (Full payment must be received with your registration) | | |
| □ Payment of \$ Enclosed | Mail check payments to: | |
| (Make checks payable to In The Park MDR, LLC.) | In The Park MDR, LLC 591 Camino De La Reina Suite 820 | |
| Charge \$ Via - Send Me an Invoice! | San Diego, CA 92108 | |
| In an effort to reduce the amount of PII processed by ITP MDR, we currently utilize a secure online gate. We will send you an invoice that will allow you to pay us directly! Plus we save a ton on secure documer | way to complete all credit card transactions. nt shredding! | |

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| GOLD LEVEL HOSTED CREDITOR FORM | | |
|--|------------------------------|--|
| ONLY USE THIS FORM WITH THE GOLD LEV | EL SPONSORSHIP | |
| HOSTING COMPANY : | | |
| Hosted Creditor Registration: Includes 1 full conference registration. Name | badges are not transferable. | |
| Registration will not be processed until a complete application and payment have | been received. | |
| Name: Mr./Ms. : | | |
| Name for Badge: (First/Nick) | | |
| Company Name for Badge: | | |
| Title: | | |
| Street Address: | Suite: | |
| City/State/Postal Code: | | |
| Telephone: | | |
| Email: | | |

Hosted Creditors must be approved by ITP MDR LLC. in advance.

Some Originating Creditors have policies that do not allow them to accept this type of sponsorship from a vendor or prospective vendor. In the past, some gold level sponsors have been unable to find qualified Creditors that are able to accept their sponsorship. For those of you who are unable to find an acceptable Originating Credit grantor, ITP MDR, LLC may know of an eligible Originating Creditor for you to host on an anonymous basis. To take advantage of our offer to match an anonymous Credit grantor, write "Anonymous" on the "Name" line below. Since you will be sponsoring an anonymous attendee, your registration fee remains the same. This sponsorship will be limited to the number of Creditors who need/request anonymous sponsorships.

Rev. 10-16-23

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ADDITIONAL EXHIBITOR/SPONSORSHIP ATTENDEE FORM

Company Name for Badge: ____

Additional Registration: Includes 1 full conference registration at \$1,895 each. Name badges are not transferable.

Registration will not be processed until a complete application and payment have been received.

| Name: Mr./Ms. : | |
|-------------------------|--|
| | |
| Title: | |
| Street Address: | |
| City/State/Postal Code: | |
| Telephone: | |
| Email: | |
| | |

Cancellation Policy: A 50% cancellation fee will be charged if you cancel on or before February 2, 2024. After February 2, 2024 no refunds will be made. Any substitution of staff/attendees will incur a \$95 processing fee (\$150 onsite changes)

Payment Information (Full payment must be received with your registration)

Payment of \$1,895 Per Person Enclosed (Make checks payable to In The Park MDR, LLC) Mail check payments to:

In The Park MDR, LLC 591 Camino De La Reina Suite 820 San Diego, CA 92108

□ Charge \$1,895 Per Person Via - Send me an invoice!

In an effort to reduce the amount of PII processed by ITP MDR, we currently utilize a secure online gateway to complete all credit card transactions. We will send you an invoice that will allow you to pay us directly! Plus we save a ton on secure document shredding!